



LS Cable & System U.S.A., Inc. Sales Guidelines

Price	Subject to Escalation and De-Escalation at time of order shipment, based on COMEX of the previous close business day. A firm price request is available by calling your Account Manager.		
Cut Charges <i>(does not apply for 500 ft. and 1,000 ft. incremental lengths; contact Superior Essex for parallel and wood lagging)</i>	<ul style="list-style-type: none"> • \$35 per cut length (#18AWG thru #1AWG) • \$50 per cut length (#1/0 AWG thru #500kcmil) • \$70 per cut length (#600kcmil thru #1000kcmil) • \$85 per cut length (over #1000kcmil) <p><i>Note: Customer length cut reels for Energy cables are final sales at time of shipment and returns will not be allowed.</i></p>		
Reel Charges	For all lengths 250 ft. or less, a \$150.00 reel charge will apply in addition to any applicable cut charge.		
Pulling Eyes and Wood Lagging	Available upon request		
Parallel Charges <i>(includes the cost of cutting)</i>	Conductor Size	3-Conductor Parallel	4-Conductor Parallel
	18AWG - 2AWG	\$70.00 per reel	\$90.00 per reel
	1AWG - 500kcmil	\$115.00 per reel	\$140.00 per reel
	600kcmil - 1000kcmil	\$150.00 per reel	\$170.00 per reel
Hand Coils	Lengths equal to or less than 250 ft. or 50 lbs. will be shipped as hand coils on a wood pallet. A charge of \$20.00 will apply per hand coil.		
Production and Shipping Tolerance	<p>MV cables</p> <p>Order (by line item) -0% / +5%</p> <p>Cut length/Reel -2% / +5%</p> <p>All other products (LV Tray, Armored, Ground Wire)</p> <p>-5% / +5%</p>		
Lead Time	Based on current factory load/capacity and are subject to change without notice.		
Stock Availability	Subject to prior sale Call your Inside Sales Representative for current lead time and availability		
Minimum Order Value	USD \$500.00		
Freight Allowed <i>(Only within the 48 contiguous United States)</i>	<ul style="list-style-type: none"> • Energy Cable (low and medium voltage cables) - over 5,000 lbs. • Bare Copper - 2,000 lbs. 		
Standard Payment Terms	Net 30 days		
Order Acceptance	Orders are binding only after acceptance by LS Cable & System U.S.A., Inc. All transactions are subject to LS Cable & System U.S.A., Inc. Terms and Conditions.		